



BEN NELSON

Red Ivy Partners

Principal

📞 316.519.6764

✉️ ben@redivypartners.com

🏠 9350 E Corporate Hills #780287
Wichita, Kansas 67278

EDUCATION

Performance Analytics Certificate

Johns Hopkins University
March 2017

Master of Public Administration

Northern Illinois University
May 2006

Bachelor of Arts

Political Science & History
Wichita State University
May 2004

PUBLICATIONS

Repercussions of reform: The effect of municipal form of government on citizen participation strategies. *Journal of Public Administration*, 3(3), 25-43.

The performance of the adapted city from the perspective of citizens. *Public Performance & Management Review*, 31(3), 407-430.

Are managers leading the way for public involvement? *Public Management* 89(2): 45-47.



PROFILE

Ben has worked for more than 20 years in varied roles within the public and private sectors. The first seven years of his career were spent in finance and policy analysis positions. He had executive roles for 11 years in the municipal infrastructure sector, managing complex asset systems for the largest city in Kansas. Ben also has experience operating a small business and working for one of the country's largest civil engineering firms. His roles have taken him from Wichita to Chicago and Kansas City.

During his career, Ben has established himself as an expert in performance analytics modeling, strategic visioning, and operations management. These concepts are synthesized into a holistic approach to optimizing organizations.

PROFESSIONAL EXPERIENCE

- Managed more than 360 employees across 7 divisions, with annual operating budget authority of \$76 million and capital budgets totaling \$1.4 billion
- Progressed design and construction activities to build a 120 MGD water treatment facility for \$553 million - the largest infrastructure project in Wichita's history
- Created a prescriptive analytics model to optimize fleet replacements, saving approximately \$74 million in lifecycle costs over the next 30 years without compromising service levels
- Evolved the Ozone program to pilot an outcomes-based approach to compliance with federal regulations, utilizing photochemical and source emissions modeling along with targeted public outreach
- Secured alternative financing, including successful applications for the federal WIFIA (Water Infrastructure Finance and Innovation Act) program and State Revolving Loan Fund, saving \$93 million in financing costs
- Completed Fleet Cost of Service Analysis to stabilize fiscal future and improve customer billing and transparency
- Delivered two Cost of Service Analyses (COSA) for the water and wastewater utilities, transitioning to cost-based rates over a five-year period
- Managed the ACT-ICT citizen engagement initiative, reaching over 2,000 people
- Conducted two annual regional compensation surveys of 25 Chicago-area communities